



# B L COMPUTER SERVICES



## The Computer System for the Bearings, Power Transmission and Seals Industries

*We are often asked what makes a company choose MAP4. There are, after all, many more well-known, and cheaper, products on the market. Sage and Pegasus, for example are higher profile and perhaps glitzier, with more users than MAP4. Yet still we continue to attract many customers who already use those products.*

*We believe that the majority of companies see beyond the glitz and know what is really important.*

*A core business system needs to be robust and reliable. Yes, it must, of course, perform all the normal daily functions expected of it, like invoice production, stock control etc. Yet a system that is 100% reliable, doesn't crash, doesn't get viruses and doesn't need expensive IT professionals to run it should be very high on the priority list. Couple that with top-notch customer support and we believe we have the answer.*

*So do MAP4 users.*



## NORTHERN ENGINEERING (SHEFFIELD) LTD

Northern Engineering have recently moved into their new 35,000 sq ft purpose-built factory (above).

Having opened an American office last year (Northern Engineering-USA), these are definitely exciting times for the manufacturer of Teflon® encapsulated O rings and specialised Viton® sealing products.

We wish this long-standing MAP4 user the very best of luck in their new home!

## MAP4 NEWS BRIEFS

Some recent MAP4 enhancements and modifications which we hope you find of interest.

### *Purchase Order Shopping List*

New facilities to create and maintain a Purchase Order 'Shopping List' have been added to MAP4.

Whilst entering a Sales Order, MAP4 will detect whenever there is insufficient free stock to satisfy the order and request whether the item is to be added to the 'Shopping List'.

At any time during the day, you will have the option of editing the 'Shopping List', adding stock items to the list, or deleting items from the list.

MAP4 will then automatically create the Purchase Orders, for either an individual supplier or all of your suppliers, for printing or faxing.

### *System Event Logging*

MAP4 already maintains a System Event Log which records all supervisory aspects of the system such as backups, restores, rebuilds etc.

This facility has now been enhanced such that all system activity is now logged by individual operator.

This will provide us with additional information to help us diagnose problems reported to us by our users and, therefore, resolve them more speedily.

## Welcome

Clearly a man of vision, David Morgan of Express Bearings & Transmissions, first enquired about MAP4 in November 1995, just 10 months after starting the business. It was to turn out to be nearly 7 years later before they finally ordered the system, but it was well worth the wait!

As one of the largest independent stockholders of bearing and power transmission equipment in the Southwest, their Sage system was unable to cope with their increasing stock control and sales demands.

A 5 user networked MAP4 System was duly ordered and installed at their Shepton

Mallet offices.

A predominantly family-run business, Express Bearings have built the business on a reputation for service, with a fleet of dedicated delivery vehicles ensuring that their customers are never let down.



They occupy unmistakable premises, being located in a Bavarian brewery, famous for being the first brewery in the UK to brew lager. Imagine our disappointment, at our first meeting, on discovering that production had ceased in the early 1900s!

Thanks to David and his staff for purchasing MAP4. It is, as always, very much appreciated.

## MAP4 NEWS BRIEFS *(continued)*

### *Bank Reconciliation*

New facilities to reconcile a nominal cash account to a bank statement have been added to MAP4.

The function lets the operator view debit transactions, credit transactions or both and allows them to select transactions which appear on the statement and hence are to be included in the reconciliation.

A reconciliation report is also provided. When the statement has been successfully reconciled a Reconciliation Complete function may be run which will result in the reconciled transactions being cleared.

### *Lyndon Shipway*



Most of our users already know him, but we would like to welcome Lyndon to BLCS as the latest member of our Software Support Team.

Lyndon joins us from Fenner Power Transmission, where he was Divisional Operations Manager.

Prior to that he worked for one of our users, and was responsible for the installation and support of their six branch MAP4 system.

As a Senior Consultant, we know that Lyndon will prove an invaluable asset to the company.

## *For more MAP4 information*

*To receive a MAP4 Information Pack please complete and fax this slip back to us*

Name : \_\_\_\_\_

Position : \_\_\_\_\_

Company: \_\_\_\_\_

Address : \_\_\_\_\_

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Tel : \_\_\_\_\_ Fax: \_\_\_\_\_

**Fax to : 01275 340470**